

Salesperson-Wise Gross Profit Statement

For the Period: 1st January 2024 to 31st March 2024

Salesperson Name	Total Sales	Cost of Goods Sold (COGS)	Gross Profit	Gross Profit (%)
John Doe	\$120,000	\$85,000	\$35,000	29.2%
Jane Smith	\$98,000	\$66,500	\$31,500	32.1%
Alex Taylor	\$76,000	\$58,000	\$18,000	23.7%
Total	\$294,000	\$209,500	\$84,500	28.8%

Important Notes:

- This statement summarizes gross profit performance by each salesperson for the specified period.
- Gross profit is calculated as Total Sales minus Cost of Goods Sold (COGS).
- Percentage is based on Gross Profit divided by Total Sales.
- Figures may be subject to review and reconciliation with accounting records.
- This report helps evaluate individual salesperson effectiveness in generating profit.