

Monthly Sales Projection Spreadsheet

Period: January - December 2024

Month	Product A (Units)	Product B (Units)	Product C (Units)	Total Units	Sales (\$)
January	120	80	60	260	12,500
February	140	95	70	305	14,200
March	160	105	85	350	16,000
April	170	120	90	380	17,400
May	190	130	100	420	19,200
June	200	140	110	450	20,500
July	210	120	105	435	20,100
August	205	125	100	430	19,700
September	190	110	90	390	18,200
October	180	100	80	360	17,200
November	170	85	75	330	15,600
December	160	95	90	345	16,800
Total	1,995	1,305	1,055	4,355	207,400

Important Notes:

- This document is a forward-looking estimate and actual sales may vary due to market conditions.
- Regular updates and reviews are recommended to ensure projections remain aligned with business realities.
- Breakdown by product assists in inventory planning and marketing strategies.
- Sales totals may be influenced by seasonal trends, promotions, and external economic factors.
- Consult with sales and finance teams before making critical business decisions based on projection data.