

Product Line Production Forecast Sheet

Product Line:

Alpha Series

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Forecast Period:

Q3 2024

Product Code	Product Name	Forecast Month	Forecasted Units	Actual Units (Previous Period)	Variance	Remarks
ALP100	Alpha Widget S	July	2,500	2,300	+200	Increased seasonal demand expected
ALP200	Alpha Widget M	July	1,800	1,900	-100	Market adjustment
ALP100	Alpha Widget S	August	2,700	2,500	+200	Consistent growth trend
ALP200	Alpha Widget M	August	1,900	1,800	+100	New customer acquisition
ALP100	Alpha Widget S	September	2,400	2,700	-300	Expected slowdown after peak
ALP200	Alpha Widget M	September	2,100	1,900	+200	Sales promotion planned

Important Notes

- All forecasts are subject to review and adjustment based on updated market trends and production capacity.
- Variance should be investigated to improve future forecasting accuracy.
- This sheet is used for production planning, inventory management, and resource allocation.
- Document should be updated regularly and communicated to relevant departments.