

# SKU-Based Inventory Forecast

## Forecast Document “ Q3 2024

SKU	Product Name	Current Inventory	Avg Monthly Sales	Forecasted Sales (Next 3 Months)	Recommended Reorder Qty	Lead Time (days)
SKU001	Wireless Mouse	320	90	270	200	15
SKU002	USB-C Charger	150	60	180	150	18
SKU003	Laptop Stand	80	35	105	100	12
SKU004	Bluetooth Keyboard	220	70	210	150	20
SKU005	External Hard Drive 1TB	60	25	75	80	17

### Important Notes

- Data should be updated with the most recent sales and inventory figures before making purchase decisions.
- Forecasted sales are based on historical trends and adjusted for seasonality where relevant.
- Recommended reorder quantity includes buffer stock to mitigate supplier delays and sudden demand surges.
- Regular review of lead times is crucial as supplier schedules may change.
- Ensure all SKUs are reviewed independently for more accurate inventory planning.