

Revenue and Volume Forecast Data Sheet

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Forecast Summary

Year	Product/Service	Forecasted Volume	Unit	Unit Price	Total Revenue
2024	Product A	12,000	Units	\$45.00	\$540,000
2024	Product B	8,500	Units	\$70.00	\$595,000
2025	Product A	14,500	Units	\$47.00	\$681,500
2025	Product B	9,800	Units	\$72.00	\$705,600

Key Assumptions

Assumption	Details
Market Growth Rate	Projected at 8% annually
Price Increase	Incremental 4% yearly
Seasonality	Higher sales forecasted Q2-Q4
New Client Acquisition	Estimated 3 large new clients in 2025

Important Notes

- Forecasts are based on current market conditions and subject to change.
- All projections assume no major disruptions or external economic shocks.
- This document should be reviewed and updated quarterly for accuracy.
- Key assumptions should be validated against actual results regularly.
- Use figures herein for internal planning purposes only.