

Client-Specific Revenue Forecast Template

Client Information

Client Name	[Enter Client Name]
Account Manager	[Enter Account Manager Name]
Forecast Period	[MM/YYYY - MM/YYYY]
Date Prepared	[DD/MM/YYYY]

Revenue Forecast

Month	Product/Service	Quantity	Unit Price	Expected Revenue	Probability (%)	Weighted Revenue
Jan 2024	Service A	80	\$500	\$40,000	80	\$32,000
Feb 2024	Service B	50	\$600	\$30,000	70	\$21,000
Mar 2024	Service C	30	\$1,000	\$30,000	90	\$27,000
Total Expected:						\$80,000
Total Weighted:						\$58,000

Key Assumptions

- Pricing remains stable throughout the forecast period.
- All quantities are based on client-provided projections.
- Weighted revenue is determined by multiplying expected revenue by the probability of closing/deal success.
- No major external market changes anticipated.

Important Notes:

- This document provides a forecast and actual revenues may differ.
- Probabilities must be regularly updated to reflect current chances of closing.
- Client-specific forecasts help in targeted planning and resource allocation.
- All data should be reviewed with the client for accuracy before finalizing.