

Sales Pipeline Monthly Forecast

Month: June 2024
Prepared by: [Your Name]
Date: [Today's Date]

Pipeline Summary

Stage	Number of Deals	Estimated Value	Forecasted Close (This Month)
Lead	15	\$45,000	3
Opportunity	10	\$75,000	4
Negotiation	6	\$54,000	3
Commit	4	\$48,000	4
Total	35	\$222,000	14

Top Opportunities

Account Name	Deal Value	Stage	Probability (%)	Expected Close Date
Acme Corporation	\$25,000	Negotiation	75%	2024-06-20
Beta Solutions	\$18,000	Commit	85%	2024-06-19
Gamma Tech	\$15,000	Opportunity	65%	2024-06-22

Important Notes

- All forecasts are subject to change based on deal progress and client feedback.
- Pipeline stages should be updated regularly to ensure forecast accuracy.
- High-value deals with low probability should be monitored closely.
- Follow up with key accounts frequently to minimize slippage.
- Maintain clear documentation for each deal's stage and expected close date.