

Monthly Sales Forecast Table

Month	Product Name	Forecasted Units Sold	Unit Price	Total Forecasted Revenue	Remarks
January	Product A	1,000	\$120	\$120,000	New Year promotion
February	Product B	800	\$90	\$72,000	Post-holiday dip
March	Product C	1,200	\$110	\$132,000	Seasonal demand
April	Product A	950	\$120	\$114,000	Stable orders
May	Product B	900	\$90	\$81,000	Expected growth

Important Notes

- Sales forecasts should be regularly updated based on actual sales data and market trends.
- Assumptions used in forecasting must be documented for transparency and future reference.
- This document assists in inventory planning, budgeting, and resource allocation.
- Accuracy of forecast improves with historical data analysis and market research.
- Review and adjust forecasts monthly to respond promptly to changing business environments.