

Itemized Product Sales Forecast

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Period: Q3 2024 (July – September)

Executive Summary

This document provides a detailed, itemized projection of expected product sales for the upcoming fiscal quarter. Forecasts are based on historical data, market trends, and input from the sales team.

Total Forecasted Units Sold: 7,300

Total Forecasted Revenue: \$116,900

Product Sales Forecast Breakdown

Product Name	SKU	Unit Price	Forecasted Sales (Units)	Expected Revenue
Wireless Mouse	WM-1002	\$25	1,500	\$37,500
Bluetooth Keyboard	BK-2035	\$34	950	\$32,300
HD Monitor 24"	HM-2410	\$120	350	\$42,000
Laptop Bag	LB-4007	\$15	2,500	\$37,500
USB-C Docking Station	UD-3133	\$35	1,000	\$35,000
Ergonomic Chair	EC-5501	\$125	150	\$18,750
Portable SSD 1TB	PS-7808	\$90	350	\$31,500

Important Notes

- Sales forecasts are estimates and may fluctuate due to changing market conditions.
- This document should be reviewed and updated regularly for accuracy.
- Itemized forecasts help with inventory planning and resource allocation.
- Assumptions used should be documented and agreed upon by the sales, finance, and operations teams.