

# Revenue Forecast Summary Dashboard

<div>\$2,400,000</div> <div>Total Forecasted Revenue (FY2024)</div>
<div>+8.5%</div> <div>YoY Growth Estimate</div>
<div>\$912,000</div> <div>Q1-Q2 Actuals</div>
<div>\$1,488,000</div> <div>Q3-Q4 Projected</div>

## Quarterly Revenue Breakdown (USD)

Quarter	Actual	Forecast	Variance
Q1 2024	\$450,000	\$430,000	+\$20,000
Q2 2024	\$462,000	\$470,000	â€“\$8,000
Q3 2024	-	\$670,000	-
Q4 2024	-	\$818,000	-
Total	\$912,000	\$2,388,000	+\$12,000

## Revenue by Business Unit (FY2024 Forecast)

Business Unit	Revenue	% of Total
Product A	\$1,130,000	47%
Product B	\$700,000	29%
Services	\$370,000	15%
Other	\$200,000	9%

## Important Notes

- Forecasts are based on current sales pipeline and historical performance data.
- Quarterly and business unit breakdown supports monitoring and proactive management.
- Actuals are updated quarterly; projections are revised as new data becomes available.
- This document aids financial planning, resource allocation, and stakeholder reporting.
- Figures are subject to change and should be validated before reference for critical decisions.

