

# Sales Forecast - Quarterly Report 2024

## Sales Forecast Data Table

Product/Service	Q1 Forecast	Q2 Forecast	Q3 Forecast	Q4 Forecast	Total Forecast (Year)
Product Alpha	2,500	2,700	3,000	3,200	11,400
Product Beta	1,200	1,400	1,500	1,600	5,700
Service Gamma	900	1,000	1,200	1,100	4,200
Other	300	350	400	450	1,500
Total	4,900	5,450	6,100	6,350	22,800

## Important Notes

- Sales forecasts should be based on historical data, industry trends, and market analysis.
- Review and update forecasts regularly to reflect actual performance and market changes.
- Document any assumptions or external factors influencing the forecast.
- Ensure consistency in units (e.g., number of items, revenue) across all quarters and products.
- This table format can be adjusted for annual, monthly, or custom reporting periods.