

Monthly Demand Forecast Spreadsheet Template

Inventory Management

Product ID	Product Name	Category	Unit	Current Stock	Forecasted Demand (Jan)	Forecasted Demand (Feb)	Forecasted Demand (Mar)	Forecasted Demand (Apr)	Forecasted Demand (May)	Avg. Monthly Forecast	Recommended Order Qty
1001	Deluxe Widget	Widgets	pcs	300	420	400	435	410	405	414	120
1002	Budget Widget	Widgets	pcs	500	600	620	610	615	630	615	115
2001	Universal Gadget	Gadgets	pcs	150	200	205	210	208	215	208	65
2002	Mini Gadget	Gadgets	pcs	230	260	270	265	268	275	268	38
3001	Super Tool	Tools	pcs	85	110	120	115	119	118	116	35

Important Notes:

- Forecasted demand is based on historical sales data and adjusted for seasonality & trends.
- Current stock and recommended order quantities should be reviewed monthly for optimal inventory levels.
- Adjust the template to reflect your own SKUs, categories, or forecast periods as needed.
- Incorporate lead times and safety stock in order quantity calculations to prevent stockouts.
- Validate demand forecasts with stakeholders before purchasing decisions.