

Quarterly Revenue Forecasting Template

Company Name: _____
Prepared By: _____
Date: _____

REVENUE FORECAST TABLE

Quarter	Product/Service	Projected Units Sold	Unit Price (\$)	Revenue (\$)
Q1	Product A	1,200	50	60,000
Q1	Service B	400	200	80,000
Q2	Product A	1,500	50	75,000
Q2	Service B	450	200	90,000
Q3	Product A	1,800	50	90,000
Q3	Service B	500	200	100,000
Q4	Product A	2,000	50	100,000
Q4	Service B	550	200	110,000
Total Projected Annual Revenue				705,000

ASSUMPTIONS & KEY DRIVERS

- Unit sales growth for Product A estimated at 15% per quarter.
- Pricing expected to remain stable throughout the year.
- Seasonal variations accounted for by increased Q3 and Q4 sales.
- Service B may be impacted by market trends and client renewals.

IMPORTANT NOTES:

- This forecast is based on current market conditions and historical performance.
- Actual results may vary due to unforeseen market changes.
- Regularly review and update forecasts to maintain accuracy.
- Documentation of all assumptions is essential for transparency.
- Use this template as a collaborative tool for finance and sales teams.