

# Multi-Year Financial Projection Format

## 1. Summary Income Statement Projection

Description	Year 1	Year 2	Year 3	Year 4	Year 5
Revenue	1,200,000	1,320,000	1,452,000	1,597,200	1,756,920
Cost of Goods Sold	720,000	792,000	871,200	958,320	1,054,152
Gross Profit	480,000	528,000	580,800	638,880	702,768
Operating Expenses	240,000	252,000	264,600	277,800	291,690
Operating Income	240,000	276,000	316,200	361,080	411,078
Net Income	168,000	193,200	221,340	252,541	287,422

## 2. Cash Flow Projection

Description	Year 1	Year 2	Year 3	Year 4	Year 5
Net Income	168,000	193,200	221,340	252,541	287,422
Depreciation & Amortization	30,000	30,000	30,000	30,000	30,000
Change in Working Capital	-20,000	-15,000	-10,000	-10,000	-10,000
Capital Expenditures	-50,000	-40,000	-40,000	-30,000	-30,000
<b>Net Cash Flow</b>	128,000	168,200	201,340	242,541	277,422

## 3. Balance Sheet Projection (End of Year)

Description	Year 1	Year 2	Year 3	Year 4	Year 5
Assets	500,000	570,000	650,000	740,000	850,000
Liabilities	100,000	110,000	120,000	125,000	130,000
Equity	400,000	460,000	530,000	615,000	720,000

## Important Notes:

- This is a sample format; actual figures should be tailored to your business plan and model.
- Assumptions underlying projections must be clearly documented (e.g., sales growth rates, cost structures).
- Multi-year projections are commonly used for business planning, investment pitches, and loan applications.
- Review and update projections regularly to reflect actual performance and market changes.
- Consult a financial professional for accurate forecasting and compliance with accounting standards.