

# Comparative Profit Category Revenue Report

For the Years Ended December 31, 2022 & 2023

Category	2022 Revenue	2023 Revenue	Variance (%)
Product Sales	\$150,000	\$175,000	+16.7%
Service Income	\$80,000	\$100,000	+25.0%
Subscription Revenue	\$40,000	\$50,000	+25.0%
Other Income	\$5,000	\$3,000	-40.0%
<b>Total Revenue</b>	<b>\$275,000</b>	<b>\$328,000</b>	<b>+19.3%</b>

- This report compares revenues by category across two consecutive years.
- Variance shows the percentage increase or decrease year-over-year.
- Ensure consistency in revenue category definitions for accurate comparison.
- All figures are rounded to the nearest dollar.
- Review negative variances for potential business opportunities or risks.