

# Profit Category Documents

## Variance Analysis Table

Particulars	Budgeted Amount	Actual Amount	Variance	% Variance	Remarks
Revenue	500,000	480,000	-20,000	-4%	Sales shortfall in Q2
Cost of Goods Sold (COGS)	300,000	310,000	+10,000	+3.3%	Supplier price hike
Gross Profit	200,000	170,000	-30,000	-15%	
Operating Expenses	70,000	75,000	+5,000	+7.1%	Higher marketing spend
Operating Profit	130,000	95,000	-35,000	-26.9%	
Interest Expense	10,000	9,000	-1,000	-10%	Loan repaid
Profit Before Tax	120,000	86,000	-34,000	-28.3%	
Tax	36,000	26,000	-10,000	-27.8%	Lower taxable income
Net Profit	84,000	60,000	-24,000	-28.6%	

## Important Notes

- Variance analysis highlights the difference between budgeted and actual figures for key profit categories.
- Both absolute variance and percentage variance help identify areas needing management attention.
- Remarks provide context to major variances and support future decision-making.
- Consistent formatting ensures clarity and comparability across reporting periods.
- This document is essential for performance review and strategic planning.