

Detailed Gross Profit Margin Report

Company Name: ABC Trading Ltd.
Reporting Period: January 1, 2024 – March 31, 2024

Summary Table

Product / Category	Sales (USD)	Cost of Goods Sold (USD)	Gross Profit (USD)	Gross Profit Margin (%)
Electronics	85,000	55,000	30,000	35.29%
<i>Mobile Phones</i>	<i>38,000</i>	<i>25,000</i>	<i>13,000</i>	<i>34.21%</i>
<i>Laptops</i>	<i>47,000</i>	<i>30,000</i>	<i>17,000</i>	<i>36.17%</i>
Home Appliances	45,000	32,500	12,500	27.78%
Accessories	20,000	11,500	8,500	42.50%
Total	150,000	99,000	51,000	34.00%

Calculation Formula

Gross Profit = Sales – Cost of Goods Sold (COGS)
Gross Profit Margin (%) = (Gross Profit / Sales) × 100

Important Notes

- Detailed gross profit margin reports help in understanding product-wise profitability and identifying high-performing categories.
- Cost of Goods Sold (COGS) must include all direct costs related to the production/purchase of goods.
- Margin analysis assists management in pricing, cost control, and inventory strategies.
- Regular preparation of this document is essential for better financial planning and monitoring business performance.
- Ensure accuracy in sales and COGS data to reflect true profitability.